

Regional/International Events

Regional Events:

Area 30 will host the 61st Annual ICYPAA at the Boston Marriot Copley Place, August 22-25, 2019. Pre-registration is \$35. Visit ICYPAA.org for more information, to pre-register and book your hotel.

2020 International Convention:

Registration for the 2020 International Convention will open on September 9, 2019. You can view updates on aa.org. New this year is a video invitation that is available on the aa.org website: https://www.aa.org/pages/en_US/international-convention-2020

AAWS Highlights

Two new G.S.O. staff members have been hired: Brenda B., formerly of the Memphis Intergroup, and Irene D., former editor of La Viña; both are slated to begin work in July.

Information-gathering continues on the projected acquisition of an additional 5,000 square feet of office space on the 8th floor of 475 Riverside Drive.

The new book, Our Great Responsibility, has \$91,900 in sales for its first month.

ERP update- As of August 5, NetSuite is now up and online. Literature can now be ordered, and contributions made online again. FNV has not yet been merged with NetSuite. The system will assign a number to the group separate from your Group Number assigned by FNV. The IT team is aware of this and is working to merge both FNV and NetSuite as soon as possible.

Panel 69 Committee Highlights

TRUSTEES:

With the July Board Weekend now in Archives, I had a conference call with David N.-Chair of the TNC in early August. A full report was given to the CCT of updates from the committee's board weekend progress.

ARCHIVES:

So far this year, Archives staff has responded to approximately 625 requests for information and accessioned 67 new items, both paper and digital. A new printing of the Archives Workbook was completed in May, along with a new service piece titled "Archives Checklist: A quick guide for local A.A. archivists."

UPCOMING AREA 11 EVENTS:

BUS TRIP TO GSO

Friday, September 6, 2019
Contact Matt K.; alt-delegate@ct-aa.org to reserve your seat

AREA 11 CONVENTION

September 27-29
Red Lion Hotel
100 Berlin Rd., Cromwell
Pre-Registration \$20 through 9/13

FALL ASSEMBLY

Sunday November 3, 2019
9am-3pm
Pitkin Community Center
30 Greenfield St., Wethersfield

AREA 11 DELEGATE'S REPORT

Area 11 General Service Committee

AUGUST 2019

VOLUME 23, NUMBER 8

In this issue:

2018 GSO Finances

Panel 69 Delegate

Committee

Highlights

Regional Events

Area 11 Events

AAWS Highlights

I am grateful to the fellowship of Area 11 to have been invited by several districts and groups to share my experience from the 69th General Service Conference. Discussions from these opportunities have involved money, the 7th Tradition and Self-Support, group and individual contributions and publishing. This is a special issue of the August report as I hope you can see...it is all about money. Inside you will see GSO financial highlights along with some of the charts provided by GSB CFO, David M.

The most incredible points to me are that costs of group services are only \$8.06 per member per year. If every one of us sent their \$8.06 directly to GSO once a year, then GSO would be fully self-supporting through contributions. OR if our home groups were able to send in \$166.87 per group per year that would also make GSO self-supporting through contributions. Imagine if we did both.



The final conference report is due to ship this month and will be distributed either at district visits or at the September area meeting. This will contain all the information inside this report along with a lot more detailed information on finances, the prudent reserve, pension fund, Grapevine and La Vina sales and their shortfalls this year and much, much more. I have available a digital copy I can email to anyone who would like it in that format. I am planning to order less printed reports next year, so let's get this process started now! Request your copy and be the first!

For updated meeting schedule and answering service information, visit our website at www.ct-aa.org.

Matt K.
Area 11 Alternate Delegate, Panel 69
alt-delegate@ct-aa.org

John D.
Area 11 Delegate, Panel 69
delegate@ct-aa.org

- 7th Tradition of Self-Support – \$8.4 million, almost equal to 2017 record
- Cost of Services Provided to Fellowship – \$11.4 million, up 11.8% from 2017
- Shortfall between 7th Tradition of Self-Support and Cost of Services Provided to the Fellowship – \$3.0 million
- AAWS publishing profits – \$3.4 million, down 4%, used to cover shortfall between 7th Tradition and Cost of Services, resulting in net GSO profit – \$400,000
- Grapevine subscription levels declined in 2018. GV would have essentially broken even, if not for severance payments
- General Fund support of La Viña service activity – \$148,000
- Reserve Fund – \$15.9 million, resulting in ratio of 9.7 months
- 28,314 Groups made \$6.7 million of 7th Tradition contributions
 - Represents 41.3% of total groups
 - \$237.35 average group contribution
 - 61% of 28,314 groups have consistently supported GSO during last 6 years
 - \$11.4 million - Cost of Services provided to Fellowship
- 73.4% of cost of services supported by 7th Tradition contributions
- 902,004 Big Books sold, of which 83% were to A.A. groups, individuals, central offices, intergroups

SUMMARY OF ACTIVITY* – 2018

	\$ - in Thousands	GSO	Publishing	Grapevine	La Viña	2018	2017
REVENUE							
Net Sales			14,020	2,813	141	16,974	16,656
Contributions		8,385				8,385	8,409
Interest				31		31	20
TOTAL REVENUE		8,385	14,020	2,844	141	25,390	25,085
EXPENSES							
Cost of Goods Sold			4,567	929	60	5,556	5,267
Operating (Program & Supporting) Expenses		11,427	6,016	2,064	229	19,736	18,059
TOTAL EXPENSES		11,427	10,583	2,993	289	25,292	23,326
NET INCOME (LOSS)		(3,042)	3,437	(149)	(148)	98	1,759
RESERVE FUND at December 31						15,935	14,353
Operating Expenses						19,736	18,059
Number of months coverage						9.7	9.5

* - Excludes Nonoperating Funds – Reserve, Capital Projects, Pension, Postretirement Medical Benefits

AAWS – PUBLISHING – STATEMENT OF ACTIVITY

	\$ in Thousands	2018	2017	INCREASE (DECREASE)
Gross Sales		14,235	13,899	336
Less – Discounts allowed		215	205	10
Interest earned		-	3	(.3)
Net Sales – Literature		14,020	13,694	326
Cost of Literature sold		2,799	2,628	171
Direct Shipping and Warehousing		1,768	1,704	64
Gross Profit		9,453	9,362	91
Gross Profit Percentage		67.4%	68.4%	(1.0%)
Program Expenses		3,002	3,137	(135)
Supporting Expenses		3,014	2,653	361
Total Expenses		6,016	5,790	226
Net Operating Income		3,437	3,572	(135)

41 – S 1

MEMBER SERVICES & STATISTICS – 3 YEAR HISTORY

	2018	2017	2016
Number of Members	1,418,177	1,381,954	1,362,402
Cost of Services per Member	\$8.06	\$7.40	\$7.27
7th Tradition Self-Support Contributions per Member	5.91	6.09	5.82
Cost of Services NOT covered by Self-Support	2.15	1.31	1.45
Number of Groups	68,478	66,860	66,336
Cost of Services per Group	\$166.87	\$152.90	\$149.34
7th Tradition Self-Support Contributions per Group	122.45	125.78	119.62
Cost of Services NOT covered by Self-Support	44.42	27.12	29.72
Percentage of Groups Contributing	41.3%	43.7%	41.5%
Number of Groups that Contributed	28,314	29,219	27,542
7th Tradition Self-Support of Groups that contributed – Slide 8	\$237.35	\$231.34	\$234.41